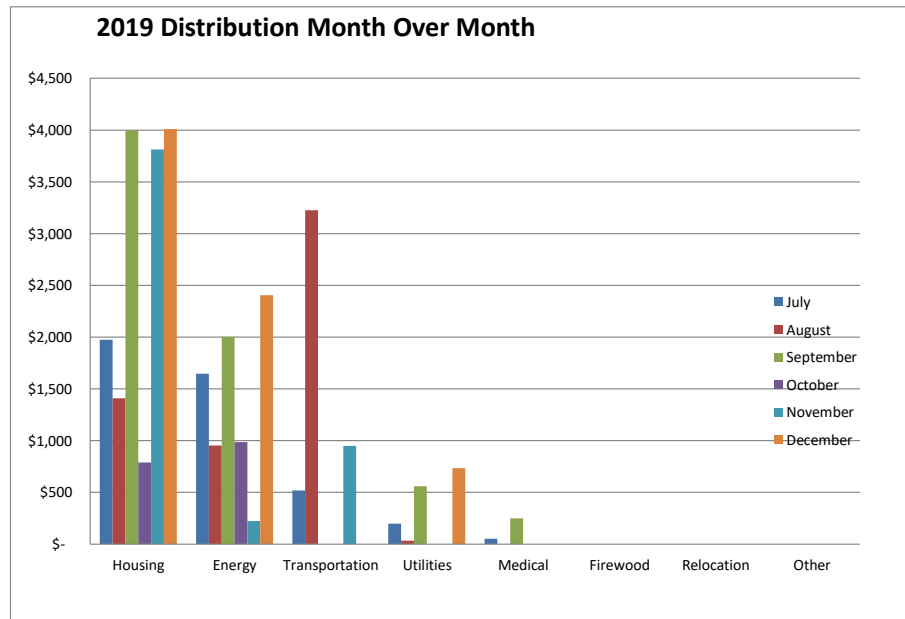
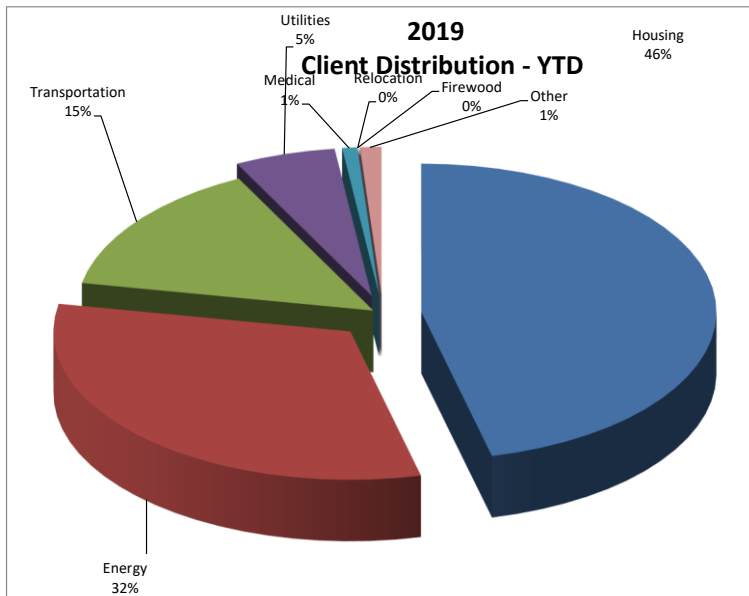


### 2019 Client Distribution

	January	February	March	April	May	June	July	August	September	October	November	December	TOTALS	DEC '18 YTD
Housing	\$ 1,750	\$ 2,550	\$ 3,600	\$ -	\$ 1,463	\$ 500	\$ 1,975	\$ 1,409	\$ 3,998	\$ 790	\$ 3,814	\$ 4,010	\$25,859	\$ 35,736
Energy	\$ 4,017	\$ 1,822	\$ 981	\$ 749	\$ 944	\$ 1,081	\$ 1,647	\$ 955	\$ 2,003	\$ 984	\$ 223	\$ 2,406	\$17,813	\$ 16,829
Transportation	\$ 595	\$ -	\$ 950	\$ 644	\$ 746	\$ 501	\$ 519	\$ 3,223	\$ -	\$ -	\$ 950	\$ -	\$8,129	\$ 10,679
Utilities	\$ 882	\$ 197	\$ -	\$ -	\$ 481	\$ -	\$ 198	\$ 35	\$ 558	\$ -	\$ -	\$ 734	\$3,085	\$ 5,260
Medical	\$ -	\$ -	\$ 160	\$ -	\$ -	\$ -	\$ 54	\$ -	\$ 248	\$ -	\$ -	\$ -	\$462	\$ 1,187
Firewood	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$ 4,701
Relocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$0	\$ 951
Other	\$ 161	\$ -	\$ 251	\$ -	\$ -	\$ 243	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$655	\$ 930
<b>2019 Totals</b>	<b>\$ 7,405</b>	<b>\$ 4,570</b>	<b>\$ 5,942</b>	<b>\$ 1,393</b>	<b>\$ 3,634</b>	<b>\$ 2,326</b>	<b>\$ 4,393</b>	<b>\$ 5,622</b>	<b>\$ 6,807</b>	<b>\$ 1,774</b>	<b>\$ 4,987</b>	<b>\$ 7,150</b>	<b>\$56,002</b>	<b>\$ 76,274</b>
<b>2019 YTD</b>	<b>\$ 7,405</b>	<b>\$ 11,974</b>	<b>\$ 17,916</b>	<b>\$ 19,309</b>	<b>\$ 22,943</b>	<b>\$ 25,269</b>	<b>\$ 29,662</b>	<b>\$ 35,284</b>	<b>\$ 42,092</b>	<b>\$ 43,866</b>	<b>\$ 48,853</b>	<b>\$ 56,002</b>		
2018 Monthly	\$ 10,651	\$ 6,300	\$ 10,182	\$ 4,722	\$ 7,501	\$ 2,622	\$ 6,322	\$ 4,616	\$ 5,179	\$ 6,848	\$ 4,493	\$ 6,837		
2019 vs. 2018 Mo.	70%	73%	58%	30%	48%	89%	69%	122%	131%	26%	111%	105%		
2018 YTD	\$ 10,651	\$ 16,951	\$ 27,133	\$ 31,855	\$ 39,356	\$ 41,978	\$ 48,300	\$ 52,917	\$ 58,095	\$ 64,944	\$ 69,437	\$ 76,274		
2019 vs. 2018 YTD	70%	71%	66%	61%	58%	60%	61%	67%	72%	68%	70%	73%		



2019 Per Case Financial Statistics													2015 YE	2019 YTD	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec				
21	16	5	10	5	10	7	12	12	5	8	12	123	123	Total Cases	
\$ 7,405	\$ 4,570	\$ 5,942	\$ 1,393	\$ 3,634	\$ 2,326	\$ 4,393	\$ 5,622	\$ 6,807	\$ 1,774	\$ 4,987	\$ 7,150	\$ 56,002	\$ 56,002	Client Distribution	
\$ 353	\$ 286	\$ 1,188	\$ 139	\$ 727	\$ 233	\$ 628	\$ 469	\$ 567	\$ 355	\$ 623	\$ 596	\$ 455	\$ 455	Average \$ / Case	

2018 Per Case Financial Statistics													2014 YE	2018 YTD	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec				
23	19	13	10	11	8	13	15	5	13	12	14	156	156	Total Cases	
\$ 10,651	\$ 6,300	\$ 10,182	\$ 4,722	\$ 7,501	\$ 2,622	\$ 6,322	\$ 4,616	\$ 5,179	\$ 6,848	\$ 4,493	\$ 6,837	\$ 76,274	\$ 76,274	Client Distribution	
\$ 463	\$ 332	\$ 783	\$ 472	\$ 682	\$ 328	\$ 486	\$ 308	\$ 1,036	\$ 527	\$ 374	\$ 488	\$ 489	\$ 489	Average \$ / Case	