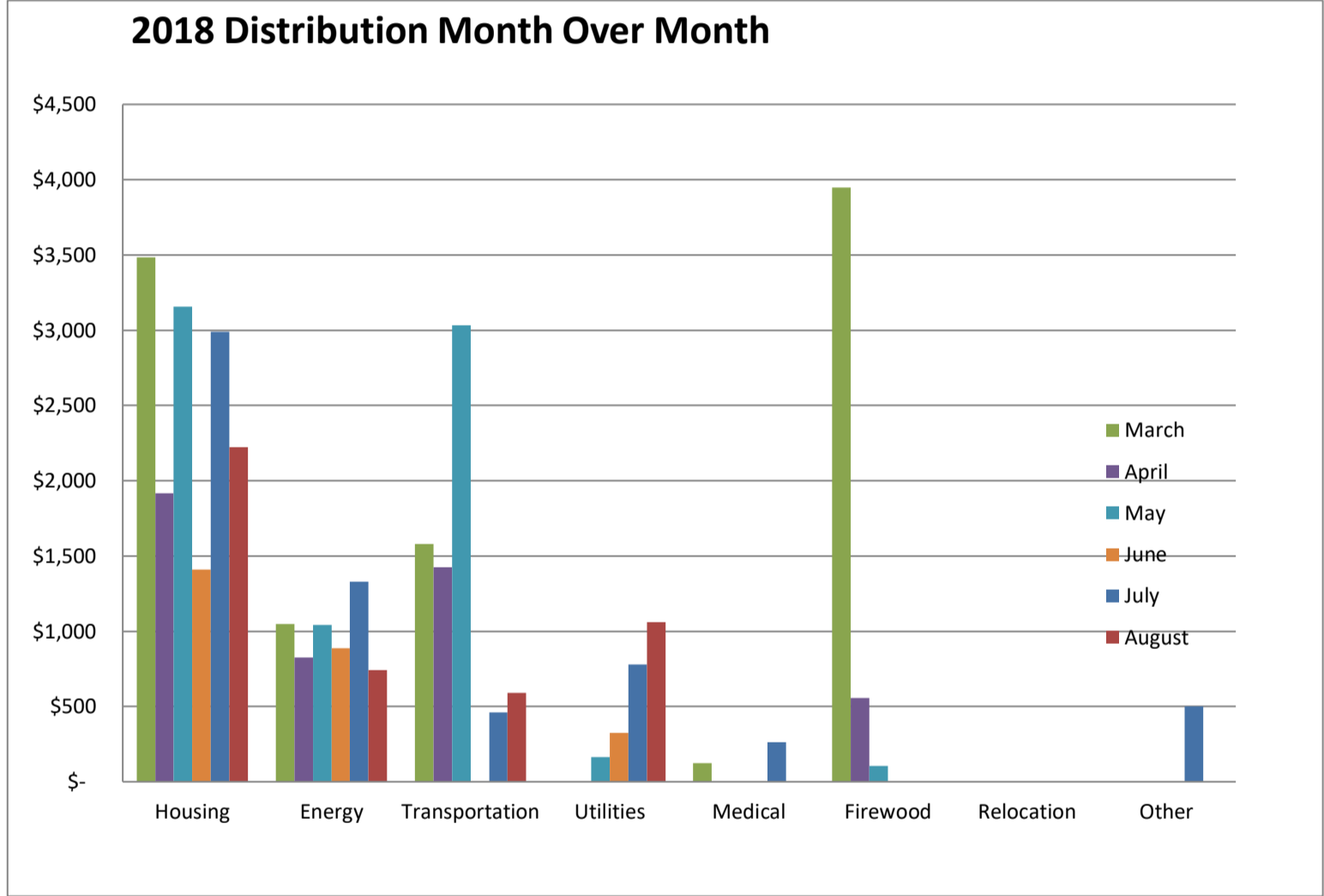
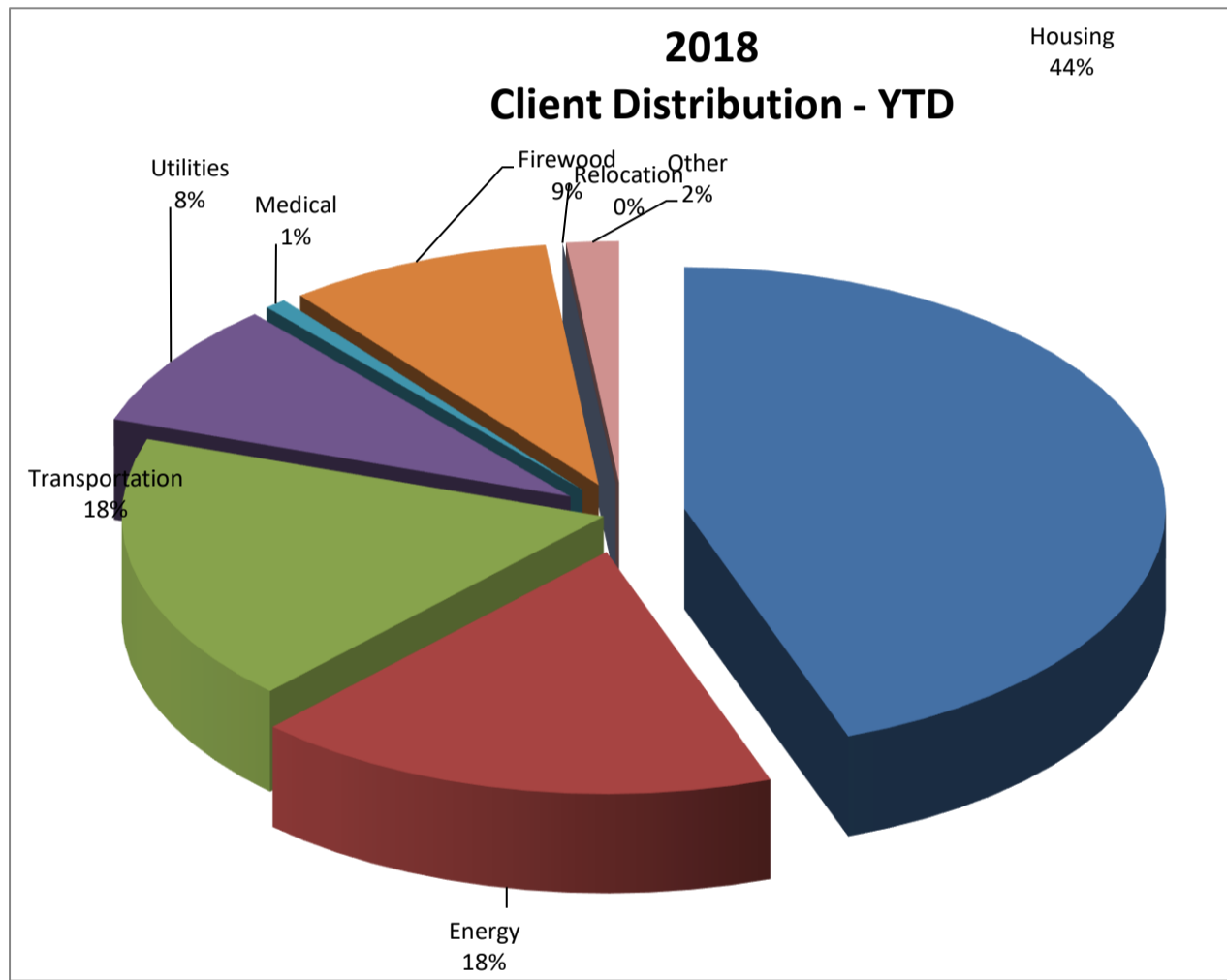


### 2018 Client Distribution

	January	February	March	April	May	June	July	August	September	October	November	December	TOTALS	AUG '17 YTD
Housing	\$ 5,836	\$ 2,525	\$ 3,483	\$ 1,916	\$ 3,155	\$ 1,410	\$ 2,990	\$ 2,224					\$23,539	\$ 34,718
Energy	\$ 2,004	\$ 1,479	\$ 1,049	\$ 824	\$ 1,043	\$ 887	\$ 1,328	\$ 741					\$9,354	\$ 10,813
Transportation	\$ 1,193	\$ 1,258	\$ 1,579	\$ 1,425	\$ 3,033	\$ -	\$ 460	\$ 592					\$9,540	\$ 6,975
Utilities	\$ 1,152	\$ 982	\$ -	\$ -	\$ 165	\$ 325	\$ 780	\$ 1,060					\$4,464	\$ 900
Medical	\$ -	\$ -	\$ 125	\$ -	\$ -	\$ -	\$ 264	\$ -					\$389	\$ 561
Firewood	\$ 36	\$ 57	\$ 3,947	\$ 557	\$ 105	\$ -	\$ -	\$ -					\$4,701	\$ 3,550
Relocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					\$0	\$ -
Other	\$ 430	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -					\$930	\$ 908
<b>2018 Totals</b>	<b>\$ 10,651</b>	<b>\$ 6,300</b>	<b>\$ 10,182</b>	<b>\$ 4,722</b>	<b>\$ 7,501</b>	<b>\$ 2,622</b>	<b>\$ 6,322</b>	<b>\$ 4,616</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$52,917</b>	<b>\$ 58,424</b>
<b>2018 YTD</b>	<b>\$ 10,651</b>	<b>\$ 16,951</b>	<b>\$ 27,133</b>	<b>\$ 31,855</b>	<b>\$ 39,356</b>	<b>\$ 41,978</b>	<b>\$ 48,300</b>	<b>\$ 52,917</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		
2017 Monthly	\$ 11,477	\$ 9,401	\$ 4,176	\$ 5,525	\$ 6,162	\$ 6,493	\$ 3,510	\$ 11,680	\$ 3,670	\$ 7,174	\$ 11,461	\$ 12,200		
2018 vs. 2017 Mo.	93%	67%	244%	85%	122%	40%	180%	40%	0%	0%	0%	0%		
2017 YTD	\$ 11,477	\$ 20,877	\$ 25,053	\$ 30,578	\$ 36,740	\$ 43,234	\$ 46,744	\$ 58,424	\$ 62,094	\$ 69,268	\$ 80,729	\$ 92,929		
2018 vs. 2017 YTD	93%	81%	108%	104%	107%	97%	103%	91%	0%	0%	0%	0%		



2018 Per Case Financial Statistics													2015 YE	2018 YTD	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec				
23	19	13	10	11	8	13	15					112	112	Total Cases	
\$ 10,651	\$ 6,300	\$ 10,182	\$ 4,722	\$ 7,501	\$ 2,622	\$ 6,322	\$ 4,616	\$ -	\$ -	\$ -	\$ -	\$ 52,917	\$ 52,917	Client Distribution	
\$ 463	\$ 332	\$ 783	\$ 472	\$ 682	\$ 328	\$ 486	\$ 308	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 472	\$ 472	Average \$ / Case	

2017 Per Case Financial Statistics													2014 YE	2017 YTD	
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec				
31	31	13	14	15	9	7	20	14	20	25	15	214	140	Total Cases	
\$ 11,477	\$ 9,401	\$ 4,176	\$ 5,525	\$ 6,162	\$ 6,493	\$ 3,510	\$ 11,680	\$ 3,670	\$ 7,174	\$ 11,461	\$ 12,200	\$ 92,929	\$ 58,424	Client Distribution	
\$ 370	\$ 303	\$ 321	\$ 395	\$ 411	\$ 721	\$ 501	\$ 584	\$ 262	\$ 359	\$ 458	\$ 813	\$ 434	\$ 417	Average \$ / Case	