

**Help The Needy**  
**Profit & Loss Budget vs. Actual**  
 January through December 2013

|   | Jan - Dec 13 | Budget     |
|---|--------------|------------|
| <b>Ordinary Income/Expense</b>                    |              |            |
| <b>Income</b>                                     |              |            |
| <b>4000 · Contributed support</b>                 |              |            |
| 4022 · Reimburse of Client Expenses               | 1,096.40     | 0.00       |
| <b>4100 · Cash Contributions</b>                  |              |            |
| 4101 · WP Churches                                | 1,827.00     | 3,000.00   |
| 4104 · From Businesses                            | 97.50        | 2,500.00   |
| 4105 · From Individuals                           | 22,355.23    | 17,500.00  |
| <b>Total 4100 · Cash Contributions</b>            | 24,279.73    | 23,000.00  |
| <b>4140 · In-Kind Contrib - Individuals</b>       |              |            |
| 4141 · Firewood - from Individuals                | 98.75        | 0.00       |
| <b>Total 4140 · In-Kind Contrib - Individuals</b> | 98.75        | 0.00       |
| <b>4200 · Grants - Government</b>                 |              |            |
| 4207 · Grants through Woodland Park               | 3,000.00     | 2,500.00   |
| <b>Total 4200 · Grants - Government</b>           | 3,000.00     | 2,500.00   |
| <b>4300 · Grants - Private</b>                    |              |            |
| 4202 · EOC Grant - Client Portion                 | 11,825.97    | 10,000.00  |
| 4204 · EOC Grant - Admin Exp Portion              | 761.00       | 500.00     |
| 4301 · Osborne Trust Fund Grant                   | 6,000.00     | 6,000.00   |
| 4302 · Adolph Coors Grant                         | 0.00         | 5,000.00   |
| 4308 · Anschutz Foundation, The                   | 7,000.00     |            |
| 4309 · Daniels Fund                               | 25,000.00    | 25,000.00  |
| 4310 · Anschutz Family Foundation                 | 7,500.00     | 10,000.00  |
| 4313 · Wells Fargo Grant                          | 0.00         | 1,695.00   |
| 4315 · The Kenneth King Foundation                | 0.00         | 1,500.00   |
| 4499 · Cruise Above The Clouds                    | 4,300.00     | 5,000.00   |
| <b>Total 4300 · Grants - Private</b>              | 62,386.97    | 64,695.00  |
| <b>4430 · Fundraising</b>                         |              |            |
| 4432 · Promotional/Capital Campaigns              | 300.00       | 2,500.00   |
| 4433 · Annual Garage Sale                         | 3,425.00     | 3,000.00   |
| 4434 · Cris Abv The Clds - Food Sales             | 2,625.00     | 0.00       |
| 4437 · Valentine Ball                             | 27,950.79    | 30,000.00  |
| 4440 · Craft Booth                                | 0.00         | 100.00     |
| <b>Total 4430 · Fundraising</b>                   | 34,300.79    | 35,600.00  |
| <b>Total 4000 · Contributed support</b>           | 125,162.64   | 125,795.00 |
| <b>5000 · Earned revenues</b>                     |              |            |
| 5310 · Interest-savings                           | 414.83       | 110.00     |
| <b>Total 5000 · Earned revenues</b>               | 414.83       | 110.00     |
| <b>Total Income</b>                               | 125,577.47   | 125,905.00 |
| <b>Gross Profit</b>                               | 125,577.47   | 125,905.00 |
| <b>Expense</b>                                    |              |            |
| 7000 · Direct Aid to Clients                      |              |            |

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| <b>7010 · Energy</b>                             |              |           |
| 7011 · Electricity                               | 17,007.03    | 16,000.00 |
| 7012 · Natural Gas                               | 5,037.94     | 2,500.00  |
| 7013 · Propane                                   | 2,103.94     | 6,000.00  |
| 7014 · Firewood purchase                         | 150.00       | 0.00      |
| 7010 · Energy - Other                            | 67.50        | 0.00      |
| <b>Total 7010 · Energy</b>                       | 24,366.41    | 24,500.00 |
| <b>7020 · Insurance</b>                          | 1,117.92     | 0.00      |
| <b>7030 · Housing</b>                            |              |           |
| 7031 · Home Repair                               | 695.90       | 1,000.00  |
| 7032 · Motel                                     | 1,477.41     | 2,400.00  |
| 7033 · Property Taxes                            | 494.17       | 700.00    |
| 7034 · Rent                                      | 32,671.65    | 25,000.00 |
| 7035 · Mortgage                                  | 6,324.62     | 2,000.00  |
| <b>Total 7030 · Housing</b>                      | 41,663.75    | 31,100.00 |
| <b>7040 · Medical</b>                            |              |           |
| 7041 · Prescriptions                             | 1,014.14     | 500.00    |
| 7043 · Vision                                    | 211.50       | 500.00    |
| 7044 · Doctor/Dentist                            | 2,122.00     | 2,000.00  |
| <b>Total 7040 · Medical</b>                      | 3,347.64     | 3,000.00  |
| <b>7060 · Food</b>                               | 0.00         | 150.00    |
| <b>7070 · Transportation</b>                     |              |           |
| 7071 · Vehicle Loan Payments                     | 705.62       | 3,000.00  |
| 7072 · Vehicle Repair                            | 5,935.59     | 5,000.00  |
| 7073 · Gasoline                                  | 3,395.00     | 4,200.00  |
| 7074 · Vehicle Registration                      | 328.61       | 200.00    |
| 7075 · Vehicle Insurance                         | 929.08       | 2,000.00  |
| <b>Total 7070 · Transportation</b>               | 11,293.90    | 14,400.00 |
| <b>7080 · Utilities</b>                          |              |           |
| 7076 · Trash Disposal                            | 204.72       | 200.00    |
| 7081 · Telephone                                 | 1,235.45     | 2,000.00  |
| 7082 · Water & Sewer                             | 2,255.80     | 3,000.00  |
| <b>Total 7080 · Utilities</b>                    | 3,695.97     | 5,200.00  |
| <b>7100 · Other Direct Aid Expenses</b>          |              |           |
| 7102 · Education                                 | 453.54       | 0.00      |
| 7120 · Misc Direct Aid Expenses                  | 1,176.07     | 2,000.00  |
| <b>Total 7100 · Other Direct Aid Expenses</b>    | 1,629.61     | 2,000.00  |
| <b>7150 · Firewood</b>                           | 0.00         | 500.00    |
| <b>Total 7000 · Direct Aid to Clients</b>        | 87,115.20    | 80,850.00 |
| <b>7300 · Grant &amp; contract expense</b>       |              |           |
| 7320 · Grants to other organizations             | 20.00        | 0.00      |
| <b>Total 7300 · Grant &amp; contract expense</b> | 20.00        | 0.00      |
| <b>8100 · Administrative Expense</b>             |              |           |

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| 8104 · Accounting fees                           | 818.71            | 2,000.00          |
| 8105 · Tax Preparation                           | 287.00            | 75.00             |
| 8106 · Depreciation Expense                      | 5,441.20          | 5,500.00          |
| 8110 · Office Supplies - Misc                    | 1,096.67          | 1,500.00          |
| 8117 · Grant Writing                             | 0.00              | 250.00            |
| 8124 · Office Utilities                          | 2,203.16          | 2,000.00          |
| 8130 · Telephone & telecommunications            | 2,933.20          | 3,000.00          |
| 8135 · Internet Service                          | 0.00              | 1,700.00          |
| 8140 · Postage, shipping, delivery               | 1,910.28          | 350.00            |
| 8145 · Land Interest Expense                     | 1,200.00          | 1,200.00          |
| 8160 · Equip rental & maintenance                | 1,702.66          | 600.00            |
| 8161 · Office Equipment                          | 3,022.62          | 500.00            |
| 8170 · Printing & copying                        | 433.32            | 1,000.00          |
| 8185 · Computer and Software                     | 3,057.51          | 2,000.00          |
| 8194 · Bank Fees                                 | 108.00            | 800.00            |
| 8195 · Volunteer Recruitg/Appreciation           | 73.62             | 350.00            |
| 8196 · Transportation - Volunteer                | 79.10             | 0.00              |
| <b>Total 8100 · Administrative Expense</b>       | <b>24,367.05</b>  | <b>22,825.00</b>  |
| 8250 · Fundraising Expenses                      |                   |                   |
| 8252 · Promotional Campaigns                     | 0.00              | 200.00            |
| 8255 · State fundraising license fees            | 1.00              | 20.00             |
| 8257 · Valentine Ball                            | 0.00              | 10,000.00         |
| 8259 · Web Site                                  | 0.00              | 100.00            |
| 8260 · Business & Individ. Fundraising           | 0.00              | 550.00            |
| <b>Total 8250 · Fundraising Expenses</b>         | <b>1.00</b>       | <b>10,870.00</b>  |
| 8300 · In-Kind Donations - Programs              |                   |                   |
| 8301 · Firewood                                  | 98.75             | 0.00              |
| <b>Total 8300 · In-Kind Donations - Programs</b> | <b>98.75</b>      | <b>0.00</b>       |
| 8500 · Other Indirect Expenses                   |                   |                   |
| 8505 · Firewood                                  | 364.21            | 250.00            |
| 8515 · Building Loan Interest                    | 1,855.92          | 1,920.00          |
| 8520 · Insurance - HtN liability                 | 4,062.00          | 4,500.00          |
| 8530 · WP Chamber Membership                     | 125.00            | 110.00            |
| 8590 · Other expenses                            | 41.00             | 0.00              |
| 8594 · Building Expenses                         | 0.00              | 300.00            |
| <b>Total 8500 · Other Indirect Expenses</b>      | <b>6,448.13</b>   | <b>7,080.00</b>   |
| <b>Total Expense</b>                             | <b>118,050.13</b> | <b>121,625.00</b> |
| <b>Net Ordinary Income</b>                       | <b>7,527.34</b>   | <b>4,280.00</b>   |
| <b>Net Income</b>                                | <b>7,527.34</b>   | <b>4,280.00</b>   |